



FIRE & LIFE SAFETY
CONSULTANTS, LLC



International Operations Readiness Center (IORC) – Joint Base Lewis McChord, WA

Fire & Life Safety Consultants, LLC

2135 City Gate Lane
Suite 3018
Naperville, IL 60563
www.fireandlifesafety.net
(800) 976-2489
Small Business (SB)

DGS: 2032796
Seller's Permit: 235143968

Contact:

John P. Berres, CET President & CEO
(503) 991-1029 direct
NICET #129384
jberres@fireandlifesafety.net

Protecting Your Assets and People with Unmatched Expertise

FLSC: Your Trusted Partner for Comprehensive Fire Protection and Life Safety Solutions

Nationwide Leader: Established in 2018, FLSC has become a prominent nationwide provider of fire protection and life safety services, specializing in federal facilities. We deliver exceptional value, quality, and safety to every project, ensuring peace of mind for our clients.

Unmatched Expertise: Our team of highly skilled NICET-certified engineers and professionally trained technicians possess profound expertise in:

- **Uniform Building and Fire Code, NFPA, local codes, and AHJ requirements** across the USA
- **Design, engineering, and installation** of all fire suppression and life safety systems
- **Thorough inspection, testing, and repair** of existing systems
- **Unparalleled expertise** in clean agent suppression, foam systems, pre-action systems, and wet-pipe systems

Seamless Project Management: We are committed to a **single-point-of-responsibility approach**, ensuring streamlined communication, cost control, and adherence to even the most stringent schedules.

Proven Excellence: Clients consistently choose FLSC for:

- **Industry-leading value engineering and material procurement**
- **Proven expertise** in handling complex and challenging projects
- **Superior quality installations** that meet all federal, state, and local fire code requirements
- **Unwavering adherence to the highest safety standards**
- **A team of NICET-certified engineers and professionally trained technicians**

Culture of Excellence: At FLSC, diversity and innovation drive our success. We empower our workforce to continuously enhance life safety solutions, ensuring the well-being of your people and assets.

Extensive Industry Experience: We have a proven track record of success across diverse industries, including:

- Industrial and manufacturing
- Commercial and residential
- Public (State/Local/Federal Government)
- Office buildings
- Restaurants
- Hospitals
- Extended Care facilities
- Campus housing
- Entertainment/hospitality
- Educational buildings
- Warehouses
- Jails/Prisons
- Aircraft hangars
- Data centers
- Nuclear power plants
- Petrochemical plants
- Refineries

Partner with FLSC: We invite you to experience the transformative power of our fire protection and life safety services. Contact us today to discuss your unique needs and safeguard your assets and people.



CASE STUDY

Case Study: Replacing a Failed 8" Ames 5000 Reduced Pressure Detector Assembly (RPDA) on water supply feeding fire pump with a new 8" Ames 5000 RPDA brand name or equal product.

Challenge: A client needed a fast and reliable replacement for a failed 8" Ames 5000 RPDA on a water supply feeding a fire pump.

Solution: FLSC partnered with Cosco Fire Protection to professionally replace the unit with a new 8" Wilkins 375ASTDAR W/SPOOL, ensuring code compliance and uninterrupted service.

Highlights:

- Permitting and coordination with City of Riverside
- Efficient service with 3-5 week lead time for backflow delivery
- Work completed during regular business hours
- Manufacturer's warranty and required testing and certifications

Experience: FLSC has a proven track record of success with leading companies like:

- Home Depot
- Lowe's
- Dick's Sporting Goods
- NAVFAC
- USCG
- Department of State
- Bureau of Prisons (BOP)
- FEMA
- DLA

Contact us today to learn more about how FLSC can help you achieve unparalleled fire safety and peace of mind.



NATIONWIDE PROJECTS

Oregon State Hospital Replacement, Salem, OR
Complete Hoffman Construction Co.

\$1,092,926



PeaceHealth Behavior Health, Eugene, OR
Complete Skanska USA Building Inc.

\$122,438



Mt. Scott Medical Office, Clackamas, OR
Complete Bremik Construction Inc.

\$190,087



Blue Mountain Recovery Center, Pendleton, OR
Blue Mountain Recovery Center

\$49,790



Kaiser Pediatrics Sub Special, Portland, OR
Howard S. Wright Constructors

\$27,052



KNOWLEDGE AND EXPERIENCE

FLSC Soars to Excellence in Federal Project Execution: Case Study - NASNI Fleet Readiness Center

Proven Expertise, Seamless Delivery Defines Largest Federal Project to Date

Fire & Life Safety Consultants, LLC (FLSC) proudly takes flight with the successful completion of the largest Federal Government project in its history: the NASNI Fleet Readiness Center at Naval Base Coronado. This landmark achievement underscores FLSC's unwavering commitment to delivering **exceptional fire protection systems within stringent budget constraints and demanding project timelines.**

Technical Prowess Meets Innovative Tools:

FLSC's engineers leveraged their profound expertise and cutting-edge proprietary software, **AutoSprink and SprinkCAD**, to meticulously design the center's fire protection systems. These advanced tools enabled the creation of **highly-coordinated 3D models within Navisworks Manage**, seamlessly integrating with existing Architectural, Structural, and MEP Revit models.

Beyond Design: Embracing BIM for Lifelong Value:

Furthermore, FLSC champions Building Information Modeling (BIM), a comprehensive process for managing building data throughout its lifecycle. By generating a digital representation of the facility, BIM facilitates informed decision-making and optimizes operations throughout the building's lifespan.

A Partnership Built on Trust and Excellence:

FLSC's dedication to technological innovation and project execution excellence has solidified its position as a trusted partner for the Federal Government. The NASNI Fleet Readiness Center project stands as a testament to FLSC's unwavering commitment to:

- **Exceptional Fire Protection Solutions:** Delivering cutting-edge systems tailored to meet specific needs and safety requirements.
- **Adherence to Highest Standards:** Upholding rigorous quality, safety, and efficiency expectations.
- **Seamless Project Execution:** Ensuring on-time, on-budget completion within complex federal guidelines.

Contact FLSC today to discuss how their expertise can elevate your next federal project.



FLSC Mission Statement

FLSC: Protecting Lives and Businesses with Unwavering Commitment

Purpose: At FLSC, our mission is simple yet profound: **to safeguard lives and property.** We achieve this by delivering **exceptional fire protection and life safety systems**, built with **unwavering commitment to quality and enduring value.** We utilize **high-quality, American-made parts and supplies** that stand the test of time, fostering **lasting customer satisfaction and cultivating strong business relationships.**

Mission: We are dedicated to being the **premier fire protection contractor**, consistently exceeding expectations by delivering **superior service, value, and workmanship.** We strive to provide **exceptional solutions and unprecedented savings in terms of time and budget.**

Goal: Our primary objective is to **fulfill our clients' aspirations, deliver unparalleled value, and guarantee absolute customer satisfaction.** We achieve this by:

- **Expertise and Accountability:** Leveraging our team's **profound expertise and commitment to accountability**, we utilize proven, **state-of-the-art equipment, components, and materials manufactured in the USA.**
- **Uncompromising Safety:** We champion **comprehensive training in general and job-specific safety and health practices**, adhering rigorously to **OSHA Rules and Regulations.** Our deep understanding of **Federal Government project standards and requirements** ensures complete compliance.
- **Technology and Performance:** We seamlessly integrate **advanced technology with superior engineering** to deliver fire protection systems with **unmatched performance, reliability, and peace of mind.** Our partnerships with leading manufacturers enable us to offer **cost-effective procurement of cutting-edge equipment.**
- **Recognizing the Responsibility:** We understand the **critical responsibility** we hold and the importance of each meticulously chosen component functioning flawlessly. We are committed to **minimizing risk and safeguarding against fire, electrical, and other hazards.** In this field, **precision and excellence are paramount.**

Contact FLSC today to experience the difference true commitment makes. Let us protect your lives and your business.



SAFETY RECORD

FLSC: Where Safety First Drives Exceptional Results

At Fire & Life Safety Consultants (FLSC), **safety isn't just a priority, it's our foundation.** We understand that protecting our employees is not only morally right, but also critical for project success. That's why safety is meticulously woven into every aspect of our company culture, from leadership decisions to daily operations.

Built-in Safeguards:

Our **robust safety framework** safeguards our team with:

- **Empowered Leadership:** Every manager and supervisor is tasked with upholding our Injury and Illness Prevention Program (IIPP) and diligently addressing employee safety concerns.
- **Comprehensive Training:** All FLSC personnel, regardless of role, receive thorough training in both general and job-specific safety practices. This equips them to identify, assess, and mitigate risks effectively.
- **Detailed Documentation:** We meticulously document all safety training for each employee, including dates, content, and providers. Additionally, we maintain records of external training programs for comprehensive oversight.

Continually Evolving:

We recognize that safety isn't a one-time achievement; it's a perpetual evolution. We constantly review and update our protocols to align with the latest industry standards and best practices. Furthermore, we actively encourage employee participation in safety initiatives, fostering an environment of open communication and valued feedback.

Shared Responsibility, Exceptional Outcomes:

At FLSC, **safety is a team effort.** Everyone, from executives to field personnel, plays a crucial role in maintaining a safe and healthy work environment. We equip our team with the resources, training, and support they need to excel in a safe and effective manner.

By prioritizing safety and fostering a culture of accountability, FLSC empowers our employees to return home safely each day, ready to deliver exceptional fire protection solutions for our clients.



REFERENCES

Sgt. Jonathan Turnage

125th FLANG, Jacksonville, FL

Jonathan.turnage.2@us.af.mil

(904) 741-7611

Inspection, Testing, and Maintenance of Fire Protection and Life Safety Systems, \$70,000.00.

Garret Andrasik

Pye-Barker

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Kevin Friesen

Swift Fire Protection

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COMPANY DATA

GENERAL

Headquarters

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EIN: 92-1160679

Certificates

UEI: CUV4QHWKG9G5

DUNS: 623623910

SIC: 9224

CAGE: 8W2E8

DIR: PW-LR-1001038251

CA PERMIT: 235143968

DGS: 2032796

NAICS

238220 - Plumbing, Heating, and

Air-Conditioning Contractors (Fire sprinkler system installation)

238210 - Fire Alarm System, Electric, Installation only

541330 - Engineering Services 562910 - Remediation Services

561621 - Security Systems Services (except Locksmiths),

236220 - Commercial and Institutional Building Construction

922160 - Fire Protection

BONDING

Single Project Bond Limit: \$1,000,000.00

Bonding Capacity Aggregate Limit:

\$3,000,000.00 Available Bonding Capacity:

\$30,000,000.00 Bonding Rate: 1%

Bond Rating: A+XV

BANKING

US Bank

Jose Ventura, Assistant Vice President

(630) 281-9229

Jose.ventura@usbank.com

Line of Credit: \$100,000.00 Available:

\$100,000.00 Expiration Date: 10/16/25

INSURANCE

NEXT Insurance

50 California Street Floor 12 San Francisco,

CA 94111 Chris Kelley

Office: (415) 402-6521

Fax: (415) 989-9923

ckelley@woodruffssawyer.com



FLSC INSURANCE

TYPE OF INSURANCE	INSURER	POLICY NO.	LIMITS	EXPIRATION
GENERAL LIABILITY	NEXT Insurance	NXTHWJPLTW-000000-GL	\$1,000,000	04/20/2024
AUTOMOBILE LIABILITY	Progressive Commercial Insurance	00582130-0	\$1,000,000	10/26/2024
EXCESS/OCCUR LIABILITY	NEXT Insurance	NXTHWJPLTW-000000-GL	\$5,000,000	04/20/2024
WORKER'S COMPENSATION	State Compensation Insurance Fund	9337743-23	\$1,000,000	04/24/2024

TRADE ASSOCIATIONS



TEAM RESUMES

John P. Berres, CET
President & CEO
Fire & Life Safety Consultants, LLC



John will be conducting internal reviews and developing the initial Fire Protection Solution plan. He will lead the Sales team to provide the most cost-effective, value- engineered fire protection solution for your project.

Background:

- 22 years of experience in the fire protection and life safety industry nationwide
- MBA Management, Business
- Undergraduate, Economics with Business Emphasis
- Twenty-two years of experience in the Fire & Life Safety industry
- Certified Engineering Technician
- NFSA Advanced Technician Training Seminar, NICET III & IV
- AFSA Intermediate Design School, NICET II & III
- NFSA Beginning Technician Training, NICET I & II
- NICET Level II, Certificate #129384



Joseph S. Zolezzi
Vice President
Fire & Life Safety Consultants, LLC



Background:

- Seasoned executive with 23 years of experience in the Staffing and Printing industries, bringing a proven history of success in management, strategy, problem-solving, deal-making, and team leadership.
- Expertise in understanding and embracing the big picture, identifying root causes of business challenges, and formulating creative solutions.
- Adept at navigating the complexities of mergers and acquisitions (M&A), with a 23-year history of identifying and executing strategic transactions that maximize shareholder value. Expertise spans the entire M&A lifecycle, encompassing deal origination, due diligence, negotiation, integration, and post-merger synergies realization.
- Demonstrated success in cultivating and maintaining long-term, trust-based relationships with Fortune 100 and 500 clients across the nation.
- A proven leader in driving business transformation, revenue generation, and operational and net income growth.
- Strong ability to develop effective policies, procedures, and processes, ensuring seamless client onboarding and boosting customer engagement and satisfaction.
- MBA Management, Business
- OSHA, 10-Hour Certified
- National Safety Councils, Principles of Occupational Safety and Health (POSH), Certified

